## **AGENDA**

11:45 AM



## WEDNESDAY, SEPTEMBER 24TH

5:30-7 PM Welcome Reception in the Outdoor Pavilion

Dinner and cocktails will be available

THURSDAY, SEPTEMBER 25TH	
8:00 AM	Conference Kick-off
8:10 AM	Time Capital: How to Invest Your Most Valuable Asset for Maximum Returns John Coyle
9:15 AM	Break
9:30 AM	Social Security and Tax Updates Joe Elsasser
10:30 AM	EMR Planning Meeting Processes Joe Elsasser
11:30 AM	<b>Digital and Hybrid Marketing</b> <i>Keith Cooper</i>
11:45 AM	Lunch
12:45 PM	Advisor Panel: Marketing and Process Advisors TBA
1:45 PM	Appointment Setter to MD - Lessons on the Path Will Doty
2:45 PM	Break
3:00 PM	Building a Tax Prep Business Without Hiring Paul Dyer
4:15 PM	Wrap-up
4:30 PM	Break
6:00 PM	KC's Iconic BBQ Tour
FRIDAY,	SEPTEMBER 26TH
8:00 AM	Welcome to Day 2
8:10 AM	Returns and the Index World Laurence Black
9:00 AM	Break
9:15 AM	The EMR Process After the Big Beautiful Bill Wade Pfau
10:30 AM	Building a \$135mm/year Growth Engine Brad Gotto

**Closing Remarks and Farewell**